

PREPARING FOR YOUR MEETING

Things to think about:

What are the top three questions you have about your finances?

1. _____

2. _____

3. _____

What is your biggest financial worry or concern?

What would you most like to change about your financial situation over the next 3 years?

What are your priorities?

Rate each financial goal based on how important it is to you

(1 = not at all important; 5 = very important)

| | | | | | |
|--|---|---|---|---|---|
| Paying down mortgage or other debt | 1 | 2 | 3 | 4 | 5 |
| Gaining control over my spending | 1 | 2 | 3 | 4 | 5 |
| Saving for children's education | 1 | 2 | 3 | 4 | 5 |
| Saving for retirement | 1 | 2 | 3 | 4 | 5 |
| Understanding my investments | 1 | 2 | 3 | 4 | 5 |
| Knowing I have the right investment mix | 1 | 2 | 3 | 4 | 5 |
| Active involvement in managing my investments | 1 | 2 | 3 | 4 | 5 |
| Developing income withdrawal strategies for/in retirement | 1 | 2 | 3 | 4 | 5 |
| Providing a comfortable lifestyle for my family in the event of my death | 1 | 2 | 3 | 4 | 5 |
| Creating/preserving an estate for my heirs | 1 | 2 | 3 | 4 | 5 |
| Leaving a legacy, philanthropy | 1 | 2 | 3 | 4 | 5 |

PREPARING FOR YOUR MEETING

Add any other financial goals or objectives you want to achieve here:

What to bring?

In order to allow a meaningful discussion of your financial situation, please bring any documents from the list below that you think would be useful to your individual session with a Clearpoint representative. It is understood that the information is provided on a confidential basis.

- Summary of Assets** – listing of any chequing/savings accounts with current balances.
- Summary of Debts** – listing of any loans, credit card balances etc. with balances, credit limits and current interest rate
- Mortgage Statements** – copy of most recent statement showing term of mortgage and current balances
- Monthly Expense Summary** – detailed summary of your household income and outgoings (a template can be emailed to you on request – sarah@clearpointbenefits.com)
- RRSP Statements** – copy of the most recent statements showing financial institution, type of investment, contributions and current values.
- Other Investment Statements** (TFSA, LIRA, RESP, Non-Registered etc.) – copy of the most recent statements showing financial institution, type of investment, contributions and current values.
- Pension Statements** – details of any other pensions still held with previous employers
- Notice of Assessment** – pages 1 & 2 of your most recent Notice of Assessment, showing your RRSP contribution room
- CPP Statement of Contributions** (available through Service Canada – access your account online at <http://www.servicecanada.gc.ca/eng/online/mysca.shtml>)
- Life Insurance Policies** – copy of any personal and/or corporate policies on your life
- Critical Illness and/or Disability Insurance Policies** – copy of any personal and/or corporate policies